

## Advancing Employment Solutions

A Quarterly Business Update

June 2015 Issue #4

### UNLOCKING POTENTIAL AT NIAGARA'S SPRING CAREER FAIR!



**Niagara County's Annual Spring Career Fair** was a tremendous success!

A record 67 businesses attended the April 15th event at the Four Points by Sheraton in Niagara Falls, NY and met with over 300 candidates. Within a few weeks after the career fair, attending businesses reported they **interviewed over 140 candidates** and **63 great candidates had already been hired!**



A special Lunch & Learn was held for attending businesses prior to the start of the Career Fair, during which Marilyn Behm, Business Services Specialist with Niagara's WorkSourceOne, encouraged all the representatives "not to leave money on the table"! Marilyn let everyone know funding is available to reimburse half the wages of a qualified new hire while they get over their learning curve and gain new skills on the job.

*For more information on OJT and how your company can get reimbursed for*



### ★ Find your next STAR employee!! ★

**The Niagara County Fall Career Fair will be held on October 14th at the Four Points by Sheraton in Niagara Falls, NY!**

Visit [www.worksource1.com](http://www.worksource1.com) for more details and updates as this date approaches!



### SOLARCITY DEVELOPING LOCAL SUPPLY CHAIN

Vinayak Gupta, Vice President at SolarCity, was in Buffalo on Thursday, June 18th to present the keynote speech at the Buffalo Niagara Partnership's 2015 State of Logistics, where Mr. Gupta shared SolarCity's vision for Buffalo and their efforts to develop a supply chain to meet a round-the-clock production schedule. SolarCity's supply chain needs are expansive, and the company is looking to supply its needs from local sources as much as possible. Companies seeking to provide raw materials, components parts & fabrication or services are encouraged to fill out the questionnaire at [http://buffaloniagra.az1.qualtrics.com/SE/?SID=SV\\_4IKJYFmFHx8VABT](http://buffaloniagra.az1.qualtrics.com/SE/?SID=SV_4IKJYFmFHx8VABT)

### Spotlight on Business – Congratulations to Chameleon Color Cards!



Chameleon's Operations Manager, Cathy Lattanzio recently received the "Employer of the Year" award presented by the Niagara County Workforce Development Group at Niagara USA Chamber's Niagara Small Business Day 2015. The business was recognized for its long-time utilization of training programs through Niagara County Employment & Training, such as on-the-job and customized training for new and existing employees. Cathy shared that during their start-up in 1992, ten of her original employees went through the on-the-job training program, and four of those employees are still with Chameleon twenty three years later! Cathy said of the award nomination, "It's an honor and quite a surprise."

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Niagara's WorkSourceOne is **CONNECTED** to social media!  
Like us on **FACEBOOK** and follow us on **TWITTER** to get 24/7  
access to the latest news & event information!



## Are you looking to grow your talent from within?

Consider becoming a worksite for our Young Adult Employment Opportunity Program

Help us help the young adults in Niagara County gain valuable work experience and learn work ethics and skills. By becoming a worksite, your company will provide young adults in our community with opportunities for career exploration and skill development to gain work readiness skills in preparation for employment. It is a great opportunity for your company to see how the individual will fit into the company, without making a commitment to hire. If it does become a good fit, we hope you would consider the possibility of hiring the individual. The work experience lasts for approximately 200 hours and our program will pay all wages and Worker's Compensation.

*It's a WIN – WIN for everybody!*

Call Kathy Noakes, 278-8582 to get your company registered as a worksite.

## **Business 2 Business.....Local sourcing for the Hospitality & Tourism Industry**

Ever wonder if you could find a local vendor to meet your supply needs? Are you interested in learning more about what local vendors have to offer? We are exploring a possible "Source Local" meet-n-greet event for those in the hotel/hospitality industry.



Much like the local food movement, the local hire movement is now sweeping the nation. It's economical and it increases the economic well being of your community.

What if you could take two hours and talk with several local sources for your hotel/restaurant needs, all gathered in one place? We envision an opportunity to meet local vendors specializing in hotel supplies, food items, uniforms and linens, table and tent rentals, bath products, floral and other hospitality-related services.

If you are intrigued by this concept and feel your company would benefit from participating, please contact Bonnie Rice at (716) 278-8213 or [Bonnie.Rice@niagaracounty.com](mailto:Bonnie.Rice@niagaracounty.com). We will move forward if enough interested parties respond.

### Professional Opportunity Developers (POD) Group- MEET DAVID

David is an accomplished senior financial executive and Certified Public Accountant with leadership experience in the automotive, aerospace and engineered materials markets. David's background includes global operations, strategic planning and execution, treasury management, private-equity financing, process re-engineering, acquisitions and business integration, contract negotiation and turnaround management. He is an experienced trainer in the areas of financial reporting, corporate ethics and financial compliance. David has directed fraud and forensic audit investigations, and is a subject matter expert in the area of fraud prevention and detection. David is seeking his next opportunity as a consultant or project manager.



>>> Are you interested in interviewing David? Call Bonnie (716-278-8213) or [bonnie.rice@niagaracounty.com](mailto:bonnie.rice@niagaracounty.com) <<<



### **DID YOU KNOW?**



**WNY businesses received over \$485,000 in the last three years by taking advantage of On-the-Job-Training through Niagara's WorkSourceOne!**

Don't leave *your* money "on the table"...call Marilyn today at 278-8236!



### **Niagara's WorkSourceOne**

1001 Eleventh Street, Niagara Falls, NY 14301  
(716) 278-8213

[www.worksource1.com](http://www.worksource1.com)

**DON'T FORGET to CONNECT with Niagara's WorkSourceOne on Social Media!**



**PUT US TO WORK FOR YOU!**

