

Job Summary

Order Number:

NY1418161

Date Job Order Received:

05/05/2022

Number of Openings:

1

Company Name:

Delaware Manufacturing Industries Corp

Job Title:

Inside Technical Sales

Minimum Experience Required:

No experience requirement provided.

Job Description:

Wheatfield. Delaware Manufacturing Industries Corp (DMIC). Inside Technical Sales. FT. Inside Technical Sales description We are looking for an individual with technical sales experience in a hydraulic/manufacturing environment to provide direct support to customers. Duties will include ongoing development of existing and prospective DMIC customers to ensure that the department is able to meet its growth targets. Applicant experience must include but not be limited to: excellent organizational skills, be very detail oriented, a self-starter, work independently, strong knowledge in computer navigation, patience with customers and exceptional communication skills both written and verbal in a professional manner. Daily duties: * Data entry/ customer quoting/ follow up. * Answer sales calls and provide customer support. * Complete and maintain accurate sales records, track orders to ensure they are on time. * Work closely with all personnel to satisfy clients and achieve company goals. * Identify areas of improvement and assist in implementing solutions. * Assist in completing sales projects including proposals and marketing with basic research as time allows. Qualifications: * One year sales experience with customer service. * BS in Marketing or Business Administration. * Working knowledge of Microsoft Word, Excel, & PowerPoint. * Positive attitude, exemplary attendance and a reliable team member. * Knowledge of Hydraulics or the operations of a Manufacturing Environment. * Knowledge of ERP or CRM program as asset. To apply, forward cover letter and resume to: Delaware Manufacturing Industries Corporation 3776 Commerce Court Wheatfield, NY 14120 E-mail: hr@dmic.com

Job Location:

Wheatfield, New York

Pay:

Starting pay not specified.

Benefits:

No benefits mentioned.

Hours per Week:

Not specified.

Duration:

Full Time, Regular

Work Days:

Not specified.

Shift:

Not specified.

Public Transportation:

Information not provided.

Minimum Education Required:

Bachelor's Degree

Driver Licenses, Including Endorsements:

No Driver License requirements specified.

How to Apply:

To apply, contact the employer by mail, or by email:

HR, ..

3776 Commerce Ct

N. Tonawanda, NY 14120

Email: hr@dmic.com